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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 5 July 1989

MIDDLE ATLANTIC REGION (MAPA)

Bloomsburg University
Bluefield State College
Bryn Mawr College
Bucknell University
California University of Pennsylvania
Capitol College
Carnegie-Mellon University
Catholic University of America
Centenary College
Delaware State College
University of Delaware
University of District of Columbia
Drew University
Elizabethtown College
Fairleigh Dickinson-Rutherford
Fairleigh Dickinson-Teaneck
Gannon University
Georgetown University
George Washington University
Gettysburg College
Glenville State College
Grove City College
Hampden-Sydney College
Haverford College
James Madison University
Juniata College
Kutztown University
Lafayette College
LaSalle University
Lehigh University
Lock Haven University
Lycoming College
Mansfield University
University of Maryland - Baltimore County
University of Maryland - College Park
Marymount University-Graduate School
Neumann College
New Jersey Institute of Technology
Penn State University
Penn State-Behrend College
Penn State-Capitol Campus
University of Pennsylvania
University of Pittsburgh
Point Park College
Princeton University
Ramapo College of NJ
Rutgers University-Camden-Arts & Science
Rutgers University-Newark
Rutgers University-New Brunswick
University of Scranton
Spring Garden College
Susquehanna University
Swarthmore College
Temple University
Trenton State University
Ursinus College
Villanova University
Virginia State University
Virginia Wesleyan University
Washington & Lee University
West Virginia Institute of Technology
West Virginia University
Widener College

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Middle Atlantic** Region.

The data are based on salary offers made to students graduating between September 1, 1988, and August 31, 1989. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (May 1, 1989 through June 5, 1989) and cumulatively (September 1, 1988, and June 5, 1989). The block tables list data for the cumulative period and include only those categories for which offers were reported.

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BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 5/4/89 THROUGH 6/5/89

CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH
BUSINESS														
ACCOUNTING	130	1536	$26306	$25409	$31000	$26050	$22000	479	5444	$26686	$25290	$31000	$26400	$23000
BUSINESS ADMIN (INCL MGMT	63	586	24351	22273	30000	24600	19000	137	1411	24929	22274	30480	25200	19000
DISTRIBUTION MANAGEMENT	10	29	23880	24576	*	*	*	33	82	24833	24447	27120	24600	21600
ECONOM & FINANCE (BANKING	131	1030	26305	25106	32450	26000	21000	212	2160	26145	24649	32000	26000	21000
HOTEL/RESTAURANT MGMT.	+	18	+	20617				+	124	+	19859			
HUMAN RSRCS (incl LABOR R	+	53	+	24619				1	136	21000	23035	*	*	*
MANAGEMENT INFO SYSTEMS	26	138	27184	26572	30000	29250	24000	34	514	27429	26861	30000	29000	25000
MARKETING/MARK MGMT (RESR	30	678	21850	22744	26200	21000	18000	64	1605	22928	22523	26200	22698	18726
REAL ESTATE	+	4	+	23900				+	20	+	23571			
COMMUNICATIONS														
ADVERTISING	2	40	19800	19900	*	*	*	3	75	19200	19367	*	*	*
COMMUNICATIONS	12	107	18682	20852	*	*	*	17	298	18924	20761	*	*	*
JOURNALISM	10	57	22598	20374	*	*	*	12	119	24148	19595	*	*	*
TELECOMMUN/BROADCASTING	+	36	+	19634				+	54	+	19239			
EDUCATION														
ELEMENTARY EDUCATION	+	200	+	18538				2	383	20500	18578	*	*	*
PRE-ELEMENTARY EDUCATION	+	1	+	13700				+	10	+	16203			
PHYSICAL EDUCATION	2	18	25350	20225	*	*	*	3	35	26100	19309	*	*	*
SPECIAL EDUCATION	+	38	+	20014				1	88	24500	19879	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	5	+	21760				+	24	+	18655			
TEXTILES & CLOTHING	1	62	41600	20573	*	*	*	1	98	41600	19944	*	*	*
MERCHANDISING MANAGEMENT	3	26	19867	19019	*	*	*	11	50	19445	19458	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	2	24	18000	20269	*	*	*	4	55	20625	20666	*	*	*
LETTERS (incl English, Li	24	100	20503	20817	25000	21000	14000	34	189	20717	20348	26000	21000	14000
VISUAL & PERFORMING ARTS	5	46	18780	18526	*	*	*	5	77	18780	18099	*	*	*
HUMANITIES - OTHER	2	49	21500	23110	*	*	*	4	111	21751	23010	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	8	31	18544	19974	*	*	*	9	64	18428	20521	*	*	*
HISTORY	12	51	23041	21206	*	*	*	14	86	22892	21275	*	*	*
POLITICAL SCIENCE/GOVT	11	98	21535	22172	*	*	*	14	190	22062	22116	*	*	*
PSYCHOLOGY	12	110	20010	19546	*	*	*	17	229	20882	19061	*	*	*
SOCIOLOGY	12	47	19308	18136	*	*	*	13	86	20054	19021	*	*	*
SOCIAL SCIENCES-OTHER	9	30	22778	20229	*	*	*	16	96	24302	20205	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	6	209	29619	29419	*	*	*	17	433	30084	29424	*	*	*
AGRICULTURAL	1	13	27560	27392	*	*	*	1	29	27560	25984	*	*	*
ARCHITECTURAL	+	12	+	26733				+	31	+	25871			
BIOENGINEERING & BIOMEDIC	+	10	+	28460				+	26	+	28135			
CHEMICAL	48	453	32862	33026	34680	33000	31460	173	1760	32891	32949	34404	33000	31500
CIVIL	61	450	27918	27350	30350	28000	25000	76	1085	27841	26735	30540	28000	24600
COMPUTER	25	263	30753	30710	33000	31000	29000	47	471	30478	30413	33000	31000	27000
ELECTRICAL/ELECTRONIC	120	1404	30421	30906	33000	31100	28000	283	3279	30581	30661	33000	31000	28080

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 5/4/89 THROUGH 6/5/89

CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH
ENGINEERING (continued)														
INDUSTRIAL	34	301	$29083	$30009	$31600	$29500	$25000	93	746	$29887	$29812	$33000	$30500	$26000
MECHANICAL	111	1160	30239	30639	33500	31000	26000	250	3037	30283	30539	33000	30900	26000
METALLURGICAL	4	98	30110	30900	*	*	*	22	257	31869	30708	34000	31680	30000
MINING (INCL GEOLOGICAL)	+	14	+	27360				1	32	19872	26840	*	*	*
NUCLEAR	1	23	30000	31561	*	*	*	4	53	30986	31281	*	*	*
PETROLEUM	+	17	+	32230				3	117	35332	32987	*	*	*
TEXTILE	+	43	+	26584				+	46	+	26633			
ENGINEERING TECHNOLOGY	7	80	26874	28001	*	*	*	16	389	26725	28310	*	*	*
INDUSTRIAL TECHNOLOGY	+	28	+	27006				+	84	+	26652			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	4	14	22250	24643	*	*	*	4	49	22250	23177	*	*	*
ANIMAL SCIENCES	1	11	15000	19696	*	*	*	1	23	15000	19381	*	*	*
PLANT SCIENCES	+	4	+	21750				+	9	+	20031			
NATURAL RESOURCES	1	9	20000	21032	*	*	*	1	13	20000	21622	*	*	*
OTHER AGRICULTURAL SCIENC	+	25	+	22661				+	68	+	21656			
COMPUTER SCIENCE														
COMPUTER SCIENCE	28	417	27359	29004	30500	27850	23000	90	1215	28380	28557	32207	28800	24500
COMPUTER PROGRAMMING	12	34	32355	28287	*	*	*	54	118	31797	28711	35000	31948	29000
INFORMATION SCIENCES & SY	24	133	30017	27100	33000	30000	27000	58	344	29821	26853	32500	30000	27000
SYSTEMS ANALYSIS	+	12	+	29935				2	25	28000	29176	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	3	31	27667	25932	*	*	*	3	81	27667	24496	*	*	*
HEALTH SCIENCES	+	14	+	21724				+	34	+	20911			
NURSING	4	140	27206	25280	*	*	*	5	223	27338	24789	*	*	*
PHARMACY	3	41	41801	35609	*	*	*	5	110	38394	35173	*	*	*
SCIENCES														
ACTUARIAL	+	8	+	29575				+	32	+	30244			
ARCHITECTURAL & ENVIRONME	3	13	23900	23208	*	*	*	3	32	23900	23763	*	*	*
BIOLOGICAL	11	33	22442	21374	*	*	*	12	69	21572	20998	*	*	*
CHEMISTRY	11	52	24924	25295	*	*	*	17	133	25240	26698	*	*	*
GEOLOGY & GEOLOGICAL SCI	1	5	26000	26499	*	*	*	2	19	27000	23724	*	*	*
MATHEMATICS	27	111	29190	27304	35000	28992	25000	52	245	28598	26789	32000	28773	24000
PHYSICS	3	37	25489	29144	*	*	*	4	51	27001	28296	*	*	*
OTHER PHYSICAL & EARTH SC	+	5	+	20945				3	15	30493	22829	*	*	*
TOTALS	1071	10975						2442	28696					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/4/89 THROUGH 6/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	132	1219	$27219	$26264	$32000	$27000	$22500	444	4492	$27137	$25765	$31000	$26500	$24000
ACCOUNTING (PRIVATE)	15	386	23720	23267	*	*	*	50	1116	24455	23495	28000	24050	21216
COMMERCIAL BANKING (CNSMR	11	118	21791	21397	*	*	*	18	250	21667	21466	*	*	*
COMMERCIAL BANKING (LENDG	8	117	23925	23515	*	*	*	22	222	24791	23003	32000	23500	22000
INVESTMT BANKING (CORP FN	9	37	26778	27397	*	*	*	21	78	27638	27030	32000	30000	22000
INVESTMT BANKNG (M & A)	+	14	+	31536				4	28	28500	29304	*	*	*
INVESTMT BANKG (REAL EST)	+	5	+	31600				1	13	33000	25715	*	*	*
INVESTMT BANKG (SALES & T	2	14	26502	24965	*	*	*	3	32	25001	22882	*	*	*
FINANCIAL/TREASURY ANALYS	22	277	26524	26353	30000	26500	25000	37	638	26414	25780	30000	26000	24000
PORTFOLIO MGMT/BROKERAGE	5	42	22200	25540	*	*	*	9	89	24056	23789	*	*	*
UNDERWRITING	17	76	24765	22939	*	*	*	17	147	24765	21929	*	*	*
MARKETING														
ADVERTISING	4	27	15875	18622	*	*	*	5	57	17700	19468	*	*	*
BRAND/PRODUCT MANAGEMENT	4	93	21900	24016	*	*	*	27	261	25488	23621	27960	26400	21000
BUYER/MERCHANDISING	25	240	21924	21708	26000	21000	18000	40	481	22375	21952	26000	22000	18000
MARKET RESEARCH	13	53	27343	25802	*	*	*	25	133	26585	24526	32000	26000	22000
SALES	58	807	24724	23377	30000	25200	19000	108	1830	25085	23153	30995	25100	19000
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	2	14	17200	18776	*	*	*	3	38	17467	21059	*	*	*
MEDIA PLANNING	3	7	22000	21386	*	*	*	4	17	21000	20638	*	*	*
ON-AIR REPORTING	+	5	+	17100				+	8	+	16438			
PRODUCTION	5	21	22500	25002	*	*	*	7	46	25586	23701	*	*	*
PUBLIC RELATIONS	4	24	20300	20436	*	*	*	6	84	21387	20198	*	*	*
WRITING / EDITING	24	64	23406	21218	27200	24000	17000	27	117	23538	19890	32300	24000	17000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	2	19	19500	19380	*	*	*	3	42	19000	19205	*	*	*
FINANC,TAXA, MONETARY POL	2	22	22400	22722	*	*	*	2	59	22400	22186	*	*	*
ECONOMIC PROGRAMS	1	6	25000	23117	*	*	*	1	18	25000	20732	*	*	*
LAW ENFORCEMENT	4	22	19513	21058	*	*	*	5	56	19110	20918	*	*	*
MILITARY	+	58	+	21947				1	130	18500	21625	*	*	*
NATIONAL SECURITY	+	7	+	28396				1	17	19493	25475	*	*	*
URBAN / REGIONAL PLANNING	2	7	19000	21726	*	*	*	2	21	19000	22589	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	7	39	22143	19089	*	*	*	8	129	21438	21085	*	*	*
COUNSELING	3	30	22333	17476	*	*	*	5	63	22000	17404	*	*	*
FUNDRAISING / DEVELOPMENT	1	3	11500	15833	*	*	*	1	6	11500	18983	*	*	*
SOCIAL WORK	2	32	16750	16293	*	*	*	3	62	16443	16489	*	*	*
ENGINEERING														
BIOENGINEERING	1	12	32400	29914	*	*	*	2	56	32640	30776	*	*	*
DESIGN / CONSTRUCT	82	802	28246	28936	31800	28500	24300	128	2065	28379	28700	31992	28800	24960
ENVIRONMENTAL/SANITATION	5	90	29722	28880	*	*	*	11	227	28786	28622	*	*	*
MANUFACTURING/INDUSTRIAL	88	969	30028	30666	33000	30700	26000	203	2865	30502	30639	33600	31000	27300
SYSTEMS / PROGRAMMING	24	193	28882	30210	31800	30080	25343	52	452	29829	30219	32760	31000	25343
POWER SYSTEMS	18	176	28398	30140	*	*	*	63	405	30077	30169	32698	30480	28800
SOFTWARE DESIGN & DEVELOP	16	201	33484	31253	*	*	*	42	494	31892	30503	35000	32000	28800

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 5/4/89 THROUGH 6/5/89

CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
HARDWARE DESIGN & DEVELOP	29	222	$31427	$31240	$33100	$31536	$30000	39	416	$31412	$30925	$33100	$31500	$29712
RESEARCH & DEVELOPMENT	43	367	30731	30768	34000	31500	27000	114	954	31216	31002	34200	31860	27000
TESTING	13	190	29522	29485	*	*	*	28	399	29576	29179	33000	31050	22500
PROCESS ENGINEERING	52	515	31800	31866	33600	32295	[illegible]0	184	1748	32255	32061	34000	32520	30000
OTHER ENGINEERING	4	582	32500	31098	*	*	*	27	1212	30539	30854	33000	30396	28704
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	34	372	28533	27754	31829	28996	24500	109	1039	29416	27559	32500	30000	25000
INFORMATION SYSTEMS	17	140	27948	27325	*	*	*	37	426	28350	27077	31440	28000	25500
SYSTEMS ANALYSIS & DESIGN	48	224	28310	27991	31000	29000	24845	92	568	28737	28220	32400	29000	24996
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	5	34	28295	29319	*	*	*	12	88	28240	28714	*	*	*
AGRICULTURE/NAT'L RESOURC	3	43	19333	22470	*	*	*	3	106	19333	21763	*	*	*
ARCHITECTURE	3	9	20733	21856	*	*	*	4	33	21550	23041	*	*	*
CONSULTING	58	385	29358	28388	34000	30000	25000	127	970	29156	28157	33000	30000	25500
HUMAN RESRCS /INDUS RELS	4	67	24300	23238	*	*	*	7	175	23314	22531	*	*	*
MANAGEMENT TRAINEE	96	842	23787	22290	30900	24000	17000	187	1959	24561	22148	31200	24600	18000
MATH/STATISTICIANS	5	13	30257	27376	*	*	*	16	42	27569	26141	*	*	*
NURSES / PERSONAL CARE	3	137	24941	25268	*	*	*	4	223	25673	24831	*	*	*
OTHER HEALTH RELATED (EX	10	96	32627	28718	*	*	*	12	259	31903	27725	*	*	*
PARALEGAL	10	20	18701	19001	*	*	*	11	26	18819	19632	*	*	*
PERFORMING ARTS (ENTERTAI	+	7	+	14948				+	10	+	14964			
RESEARCHERS NON-TECHNICAL	4	14	19998	21228	*	*	*	5	31	20999	22746	*	*	*
RESEARCHERS - TECHNICAL	4	27	17650	21634	*	*	*	4	46	17650	20949	*	*	*
TEACHING	5	321	17920	19014	*	*	*	9	622	18567	18909	*	*	*
TOTALS	1071	10975						2442	28696					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/4/89 THROUGH 6/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	101	+	$29727				+	348	+	$28874			
MBA--NON-TECH	1	274	$50000	34484	*	*	*	7	645	$40643	33903	*	*	*
MBA--TECH	1	84	50000	39425	*	*	*	2	180	42500	38847	*	*	*
MS-BUSINESS	+	29	+	35031				+	48	+	32979			
DISTRIBUTION MANAGEMENT	+	+	+	+				1	1	30900	30900	*	*	*
ECONOMICS & FINANCE (BANK	4	113	29150	34120	*	*	*	4	165	29150	34661	*	*	*
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	+	18	+	32943				+	31	+	31883			
MANAGEMENT INFORMATION SY	+	14	+	35487				+	38	+	31865			
MARKETING/MKTNG MGT (RESE	+	43	+	35591				+	60	+	34462			
MERCHANDISING MANAGEMENT	+	+	+	+				+	1	+	21000			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				1	3	30000	26000	*	*	*
JOURNALISM	1	3	24000	23267	*	*	*	1	4	24000	23050	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	7	+	25748				+	12	+	23878			
ELEMENTARY EDUCATION	+	6	+	18617				+	17	+	21694			
PHYSICAL EDUCATION	+	+	+	+				+	1	+	12000			
READING EDUCATION	+	1	+	16380				+	1	+	16380			
SPECIAL EDUCATION	+	10	+	22347				1	16	22100	21823	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	2	+	18054				+	2	+	18054			
LETTERS	+	5	+	25200				+	5	+	25200			
VISUAL & PERFORMING ARTS	9	10	21247	21123	*	*	*	9	14	21247	19945	*	*	*
HUMANITIES - OTHER	+	1	+	40000				+	1	+	40000			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	2	+	19100				+	4	+	19482			
POLITICAL SCIENCE / GOVT	+	+	+	+				1	5	23000	28541	*	*	*
PSYCHOLOGY	3	9	15833	22211	*	*	*	4	18	18750	23717	*	*	*
SOCIOLOGY	1	3	32000	27000	*	*	*	1	5	32000	24272	*	*	*
SOCIAL SCIENCES - OTHER	1	5	17900	25140	*	*	*	1	9	17900	23060	*	*	*

continued

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/4/89 THROUGH 6/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	50	+	$34174				+	70	+	$34115			
AGRICULTURAL	+	+	+	+				+	+	+	+			
BIOENGINEERING & BIOMEDIC	+	6	+	35283				+	11	+	34930			
CHEMICAL	2	51	$50904	36476	*	*	*	10	145	$38329	36131	*	*	*
CIVIL	4	77	29140	31111	*	*	*	5	154	29604	30723	*	*	*
COMPUTER	+	25	+	37408				+	79	+	37183			
ELECTRICAL/ELECTRONIC	13	221	36546	36609	*	*	*	17	505	36670	36435	*	*	*
INDUSTRIAL	2	29	35000	34286	*	*	*	3	74	36533	34576	*	*	*
MECHANICAL	13	186	35657	35265	*	*	*	25	388	35065	35260	$37200	$34800	$32000
METALLURGICAL	1	30	36600	35141	*	*	*	2	66	37860	34923	*	*	*
MINING & MINERAL	+	6	+	31967				+	12	+	31612			
NUCLEAR	+	6	+	33670				+	9	+	34024			
PETROLEUM	+	+	+	+				1	23	35100	38475	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	3	12	22000	28226	*	*	*	3	19	22000	28016	*	*	*
HEALTH SCIENCES	+	7	+	21929				+	14	+	21883			
NURSING	4	6	29410	25940	*	*	*	4	7	29410	25806	*	*	*
SCIENCES														
AGRICULTURAL & NATL RESOU	+	1	+	26000				+	3	+	23600			
ARCHITECTURAL & ENVIRONME	+	1	+	23000				+	2	+	23500			
BIOLOGICAL	+	3	+	28105				+	5	+	25063			
CHEMISTRY	1	12	30396	31162	*	*	*	3	36	31399	32157	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	7	84	34031	35754	*	*	*	17	188	35136	35823	*	*	*
SCIENCES														
GEOLOGY & RELATED GEOLOGI	7	24	27657	30262	*	*	*	8	58	28325	30473	*	*	*
MATHEMATICS (INCL ACTUARI	2	10	33950	31338	*	*	*	2	25	33950	31498	*	*	*
PHYSICS	3	5	33933	29929	**	*	*	4	10	34450	29889	*	*	*
POLYMER	+	+	+	+				4	6	30330	34137	*	*	*
TOTALS	83	1592						141	3543					

Master's Degree Candidates - Experience[1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 5/4/89 THROUGH 6/5/89

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS							
MBA--NON-TECH	+	149	+	$40921			
MBA--TECH	+	40	+	40925			
OVER 2 TO 4 YEARS							
MBA--NON-TECH	+	170	+	42981			
MBA--TECH	+	75	+	48935			
OVER 4 YEARS							
MBA--NON-TECH	+	110	+	44152			
MBA--TECH	+	46	+	49738			
TOTALS	+	590					

CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
1	438	$42000	$42419	*	*	*
+	129	+	44590			
+	499	+	43883			
+	240	+	47967			
+	401	+	44549			
+	176	+	49024			
1	1883					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/4/89 THROUGH 6/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	3	+	$50333				+	3	+	$50333			
COMPUTER & INFOR SCIENCES	+	13	+	51137				+	16	+	50049			
EDUCATION														
EDUCATION ADMINIS.RATION	+	7	+	43643				+	14	+	40221			
HUMANITIES & SOCIAL SCIENCES														
ECONOMICS	+	+	+	+				+	+	+	+			
ENGLISH	2	2	$26000	26000	*	*	*	2	4	$26000	24500	*	*	*
FOREIGN LANGUAGES	+	+	+	+				+	1	+	26000			
PSYCHOLOGY	1	7	20000	32593	*	*	*	1	10	20000	33615	*	*	*
SOCIOLOGY	1	1	27000	27000	*	*	*	1	1	27000	27000	*	*	*
ENGINEERING														
AEROSPACE	+	1	+	50000				+	9	+	50776			
CHEMICAL	13	65	44754	48075	*	*	*	31	157	47578	47853	$50880	$48000	$45000
CIVIL	+	2	+	35000				+	7	+	37214			
COMPUTER	+	3	+	53967				+	5	+	53380			
ELECTRICAL/ELECTRONIC	7	23	51857	50034	*	*	*	7	45	51857	48666	*	*	*
MECHANICAL	+	10	+	45810				+	15	+	45893			
METALLURGICAL	+	2	+	44100				3	17	51360	49214	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	1	+	30000				+	2	+	36700			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	12	50	37875	42469	*	*	*	17	157	39120	43215	*	*	*
GEOLOGICAL SCIENCES	1	4	26000	33650	*	*	*	3	9	29691	34108	*	*	*
MATHEMATICS	3	4	41667	37500	*	*	*	3	4	41667	37500	*	*	*
PHYSICS	+	2	+	42000				1	18	36000	42632	*	*	*
POLYMER	+	5	+	43954				3	13	44000	44213	*	*	*
TOTALS	40	205						72	507					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS JULY 1989 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
ACCOUNTING	27018 418 35500/24000			24624 8	31000 2	24000 1	16500 2	28700 5	23925 4
BUSINESS ADMIN (INCL MGMT	26417 6			20972 25 32000/18000	27500 7	32000 2	22000 2	28765 17	28350 2
ECONOM & FINANCE (BANKING	29932 28 35200/26000			24357 48 32500/21000	29750 20 36000/25500	28000 1	28750 4	28830 15	24905 15
MANAGEMENT INFO SYSTEMS	25000 1					28900 2	24500 2	28921 19	
MARKETING/MARK MGMT (RESR		25000 1		17000 1	19500 2	37000 1	21000 1		20000 1
ADVERTISING		18000 1							
COMMUNICATIONS		15000 1				15667 3		20800 1	18000 1
JOURNALISM			20000 1			19000 1	25998 2		
LETTERS (incl English, Li		14250 2		22400 1	24000 1	37000 1	19500 1		
VISUAL & PERFORMING ARTS			19000 2					21500 1	
HUMANITIES - OTHER						18000 2			
CRIMINAL JUSTICE				20000 2					
HISTORY				35000 1				14000 1	
POLITICAL SCIENCE/GOVT									35000 1
PSYCHOLOGY		18200 1					24000 1	25667 3	
SOCIOLOGY								21500 2	
SOCIAL SCIENCES-OTHER	29500 1				30000 2			30667 3	
CHEMICAL								31750 2	
CIVIL			26097 6					28400 12	
COMPUTER	29625 4			24000 1	30000 1	32902 2	31998 5	21500 2	
ELECTRICAL/ELECTRONIC	30000 3			27996 1	33000 1	31895 13	31101 8	28319 8	
INDUSTRIAL	30295 22 35000/27500				30667 3			31612 5	
MECHANICAL			30580 2			30500 1	29496 1	30428 13	

AVERAGE SALARY OFFERS JULY 1989 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
MINING (INCL GEOLOGICAL)								19872 1	
ENGINEERING TECHNOLOGY					30000 1			26000 1	
COMPUTER SCIENCE				24004 2		28114 7	25833 12	30571 7	28500 1
COMPUTER PROGRAMMING	35640 1					32933 3	32485 25 41040/27000	29919 6	
INFORMATION SCIENCES & SY	29501 4				32400 1	29750 2	29249 4	30435 17	29000 1
ARCHITECTURAL & ENVIRONME			22100 2					27500 1	
CHEMISTRY				19400 1	30000 1			32000 1	
GEOLOGY & GEOLOGICAL SCI								26000 1	
MATHEMATICS	28300 3			31000 2			30521 6	29956 11	
PHYSICS	30000 1								

AVERAGE SALARY OFFERS JULY 1989 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
ACCOUNTING		24500 2	25750 2	28500 1	21387 3			26500 1	
BUSINESS ADMIN (INCL MGMT		29000 1	22540 5		21272 25 30000/17000	33110 1		28000 1	
DISTRIBUTION MANAGEMENT					21000 2				
ECONOM & FINANCE (BANKING			24529 29 30000/21000	20000 1	22040 10			26000 1	
HUMAN RSRCS (incl LABOR R			21000 1						
MANAGEMENT INFO SYSTEMS		26000 1							
MARKETING/MARK MGMT (RESR			21433 3		21282 22 26000/19500			23000 1	
ADVERTISING					21600 1				
COMMUNICATIONS					22000 2			20250 2	
JOURNALISM								18910 4	
MERCHANDISING MANAGEMENT					19490 10				
FOREIGN LANGUAGES			20500 1	18000 2	26000 1				
LETTERS (incl English, Li				17840 3	21178 9			18772 5	
HUMANITIES - OTHER					26004 1				
CRIMINAL JUSTICE					14750 2				
HISTORY				19750 2	22800 5				
POLITICAL SCIENCE/GOVT	12000 1		24090 2	19500 1	18500 1			25000 1	
PSYCHOLOGY					16960 2				
SOCIOLOGY			20400 3	20000 1	15667 3				
SOCIAL SCIENCES-OTHER			30000 1		23250 4		15000 1	20000 1	
INDUSTRIAL			26250 4		27000 1				
MECHANICAL					29200 1				
ANIMAL SCIENCES				15000 1					

AVERAGE SALARY OFFERS JULY 1989 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
COMPUTER SCIENCE			27500 1		23000 1				
COMPUTER PROGRAMMING			29500 1						
PHARMACY					41801 3				
BIOLOGICAL					25000 1				
MATHEMATICS			28486 9						

AVERAGE SALARY OFFERS JULY 1989 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING		21000 2	22560 1	18000 1		23398 3	20500 2		
BUSINESS ADMIN (INCL MGMT	20000 1	26800 2		26600 3		18500 1		44800 1	
DISTRIBUTION MANAGEMENT		24600 8				19493 1			
ECONOM & FINANCE (BANKING		27000 1	30000 1	23000 1		23029 3	21500 2		
MANAGEMENT INFO SYSTEMS						16992 3			
MARKETING/MARK MGMT (RESR	21500 2		27950 2	18000 1		18013 2			
ADVERTISING						18000 1			
COMMUNICATIONS				17561 2		23688 1			
ELEMENTARY EDUCATION					20500 2				
PHYSICAL EDUCATION					24700 1				
SPECIAL EDUCATION					24500 1				
TEXTILES & CLOTHING	41600 1								
LETTERS (incl English, Li				20000 2	19500 4				
CRIMINAL JUSTICE	20000 1						23675 2		
HISTORY						19493 1			
POLITICAL SCIENCE/GOVT						19493 1	17000 1		
PSYCHOLOGY	21248 2			21000 1			17000 2		
SOCIAL SCIENCES OTHER				17000 1			15828 1		
AEROSPACE & AERONAUTICAL						25434 1			
CHEMICAL	33504 1								
CIVIL		25361 5	31250 2	27794 2			24608 7		
COMPUTER	32604 1	24000 1	32697 1		25200 1	33000 1			
ELECTRICAL/ELECTRONIC	33000 2	29000 1	30738 24 35232/29400	30900 1		24766 22 30543/20463	33000 1		

AVERAGE SALARY OFFERS JULY 1989 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
INDUSTRIAL		31320 8	31067 3			23952 4	27022 1		
MECHANICAL	34200 1	29000 1	30402 10	29000 2		22539 16	22970 2		
NUCLEAR			35244 1						
ENGINEERING TECHNOLOGY			25599 2	25473 3			32000 1		
COMPUTER SCIENCE	32500 1		31150 2		23500 2	28382 3			
COMPUTER PROGRAMMING		26000 1							
SYSTEMS ANALYSIS			25000 1						
ALLIED HEALTH								27667 3	
NURSING								25673 4	34000 1
PHARMACY								31560 1	
BIOLOGICAL	16700 3				12000 1		25000 1	18900 2	21767 1
CHEMISTRY							19350 2		
GEOLOGY & GEOLOGICAL SCI			28000 1						
MATHEMATICS	33996 1		28000 1	22000 1	18400 2	21746 3			
PHYSICS						23234 2			

AVERAGE SALARY OFFERS JULY 1989 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING				27000 2			25500 1	23750 2	27250 2
BUSINESS ADMIN (INCL MGMT							25200 1	26067 3	28597 10
DISTRIBUTION MANAGEMENT								26400 1	25949 15
ECONOM & FINANCE (BANKING					29000 1				25133 6
MANAGEMENT INFO SYSTEMS								28800 1	30500 3
MARKETING/MARK MGMT (RESR	30000 1							25600 3	25660 10
COMMUNICATIONS		10000 1							
JOURNALISM									27000 1
PHYSICAL EDUCATION									26800 2
VISUAL & PERFORMING ARTS		20000 1							
CRIMINAL JUSTICE			17000 1			12000 1			
HISTORY								24667 3	
POLITICAL SCIENCE/GOVT	25000 1			11500 1				25000 1	
PSYCHOLOGY			17000 2						20880 1
SOCIOLOGY			19750 2						
SOCIAL SCIENCES-OTHER				16500 1					
AEROSPACE & AERONAUTICAL					30375 16				
AGRICULTURAL								27560 1	
CHEMICAL						31500 2	31680 2	32400 5	32913 114 36000/32000
CIVIL					30100 2		27600 1	28012 27 34000/27000	31650 4
COMPUTER					31254 2		30000 1		30067 6
ELECTRICAL/ELECTRONIC					30716 20 32760/29640	33000 1	30900 12	30170 4	32240 12
INDUSTRIAL					30667 3		30467 3	29031 9	29943 8

AVERAGE SALARY OFFERS JULY 1989 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MECHANICAL					30284 24 34800/29000	29380 1	31207 32 36000/29975	30052 9	31205 35 36000/29000
METALLURGICAL					33000 1		31750 2		32550 2
ENGINEERING TECHNOLOGY					35360 1			22900 2	
AGRIBUSINESS						23000 2			
NATURAL RESOURCES	20000 1								
COMPUTER SCIENCE					29120 2		30300 1		29920 5
COMPUTER PROGRAMMING					32000 1				30120 1
INFORMATION SCIENCES & SY					29000 1			26400 1	30713 9
SYSTEMS ANALYSIS					31000 1				
PHARMACY									35004 1
BIOLOGICAL									28100 2
CHEMISTRY								29568 1	25401 11
MATHEMATICS									30331 4
PHYSICS									31536 1
OTHER PHYSICAL & EARTH SC									32160 1

AVERAGE SALARY OFFERS JULY 1989 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	24702 2	25527 3	24000 1	25008 2		21216 1		24000 1	23267 3
BUSINESS ADMIN (INCL MGMT	26080 2	27088 10	26500 1		26000 3				
DISTRIBUTION MANAGEMENT	24200 5	24540 1							
ECONOM & FINANCE (BANKING	24250 2	26422 13	29000 1	24996 1	26000 2			23000 2	28000 1
MANAGEMENT INFO SYSTEMS		26700 1							
MARKETING/MARK MGMT (RESR		25120 5	20833 3	23500 1					25000 1
COMMUNICATIONS			25200 1	22400 1				20000 1	
JOURNALISM	32047 3								
LETTERS (incl English, Li			21000 2						25002 2
HUMANITIES - OTHER			25000 1						
HISTORY		24500 1							
POLITICAL SCIENCE/GOVT								26350 2	
PSYCHOLOGY		24750 2							
SOCIOLOGY			20000 1	30000 1					
CHEMICAL		31435 8	31125 4	32400 2				32850 2	33994 24 36000/32500
CIVIL		28575 4			27000 2			29000 1	33360 1
COMPUTER	32165 8	31345 10							
ELECTRICAL/ELECTRONIC	31420 23 36500/29280	31200 104 36800/29500			30410 8	32000 1			33500 2
INDUSTRIAL		30700 8	31000 1		32700 2				
MECHANICAL	29500 3	30915 51 37440/28500	29500 1	32000 2	30684 15	31000 1	27650 2	34600 2	32713 8
METALLURGICAL		31782 4			31262 9				33173 3
NUCLEAR	29350 2	30000 1							
PETROLEUM									35332 3

AVERAGE SALARY OFFERS JULY 1989 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89 90th: 22080 / 10th: 18330 PART 5 - PAGE 2

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ENGINEERING TECHNOLOGY		24300 3			29120 1				
AGRIBUSINESS	17000 1								
COMPUTER SCIENCE	29135 9	28590 26 34800/25000	34500 1						30150 2
COMPUTER PROGRAMMING	31583 13	31384 2							
INFORMATION SCIENCES & SY	29975 4	28262 5			27000 2				30215 6
BIOLOGICAL									31000 1
MATHEMATICS	30267 6	27400 3							
OTHER PHYSICAL & EARTH SC		27040 1			32280 1				

AVERAGE SALARY OFFERS JULY 1989 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CUPRICULUM	PRINTING		RUBBER PRODUCT		SCIENTIFIC & I		STONE, CLAY, G		TEXTILES & APP		WIDELY DIVERSI	
ACCOUNTING											23820	1
BUSINESS ADMIN (INCL MGMT	26500	2	20000	2	25000	1						
ECONOM & FINANCE (BANKING			16800	1					25000	1	28000	1
MANAGEMENT INFO SYSTEMS			27300	1								
MERCHANDISING MANAGEMENT									19000	1		
LETTERS (incl English, Li											25000	1
VISUAL & PERFORMING ARTS	14400	1										
CHEMICAL			33384	5			30000	1			33400	1
ELECTRICAL/ELECTRONIC			32325	4	28400	3	31800	2			29200	2
INDUSTRIAL	28000	1	31200	1	30600	1	31500	2	28400	2	28500	1
MECHANICAL	30000	1	31908	10	32400	1					29002	2
METALLURGICAL											31500	1
ENGINEERING TECHNOLOGY											28800	1
AGRIBUSINESS											26000	1
COMPUTER SCIENCE			28000	3	28500	2						
INFORMATION SCIENCES & SY	28000	1										

AVERAGE SALARY OFFERS JULY 1989 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
BACHELOR - NON TECHNICAL	27191 454 35500/24000	17450 6	19333 3	23312 86 35000/18000	28603 34 36000/22000	24986 14	23833 15	28101 67 40000/25000	24958 24 42000/19000
BACHELOR - TECHNICAL	30093 38 35640/26400		26194 10	25915 7	30925 8	30930 28 36000/29000	30500 61 41040/25000	29537 88 40000/25500	28750 2

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
BACHELOR - NON TECHNICAL	12000 1	26000 4	23845 47 30180/20000	19729 11	21025 103 30000/17000	33110 1	15000 1	21088 17	
BACHELOR - TECHNICAL			27892 15	15000 1	32801 7				

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	23871 7	24569 13	27115 4	20994 12	21025 8	20291 17	19818 10	44800 1	
BACHELOR - TECHNICAL	28290 10	28551 17	30414 48 35244/28500	26990 9	20167 6	24165 52 33000/20000	24928 15	25505 10	27884 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	27500 2	15000 2	18100 5	20500 4	29000 1	12000 1	25350 2	25479 14	26602 50 33000/23500
BACHELOR - TECHNICAL	20000 1				30546 74 35360/29000	28563 6	31029 54 36000/28800	28815 59 34000/26400	31734 216 36000/28800

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	26229 14	26161 36 35100/23500	23109 11	25152 6	26000 5	21216 1		23783 6	24686 7
BACHELOR - TECHNICAL	30703 69 37000/27300	30578 230 37440/27600	31357 7	32200 4	30492 50 34500/28800	31500 2	27650 2	32780 5	33121 50 38100/29500

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
BACHELOR - NON TECHNICAL	22467 3	21025 4	25000 1		22000 2	25607 3
BACHELOR - TECHNICAL	28667 3	31761 23 34200/30000	29314 7	31320 5	28400 2	29400 9

AVERAGE SALARY OFFERS JULY 1989 MAFA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 796 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU		ACCOUNTING (PR		COMMERCIAL BAN		COMMERCIAL BAN		INVESTMT BANKI		INVESTMT BANKN		INVESTMT BANKG		INVESTMT BANKG		FINANCIAL/TREA	
ACCOUNTING	27000 36000/23700	421	24032 35000/20000	39	24000	1			20000	1							25400	3
BUSINESS ADMIN (INCL MGMT	25133	3	33110	1	19860	5	24200	5	30250	4	25250	2					25600	2
ECONOM & FINANCE (BANKING	30653	17	25242	10	22630	10	24693	15	26417	12	31750	2	33000	1	26502	2	26356 30720/24000	27
MARKETING/MARK MGMT (RESR															22000	1		
LETTERS (incl English, Li																	24000	1
CRIMINAL JUSTICE					21000	1	19000	1										
HISTORY							35000	1										
PSYCHOLOGY																	27500	1
SOCIAL SCIENCES-OTHER									30000	1								
COMPUTER	24000	1																
INDUSTRIAL																	30000	1
INFORMATION SCIENCES & SY									32400	1								
CHEMISTRY					19400	1			30000	1								
MATHEMATICS	31000	1							30000	1							28400	2
PHYSICS	30000	1																

AVERAGE SALARY OFFERS JULY 1989 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
ACCOUNTING	26500 3					20000 1	25833 3		
BUSINESS ADMIN (INCL MGMT		22650 2		20000 1	23172 14	27509 7	23994 18		
DISTRIBUTION MANAGEMENT				24959 20 27960/21000					
ECONOM & FINANCE (BANKING	21600 5	26083 12			23333 3	25500 2	24720 15		
HUMAN RSRCS (incl LABOR R							21000 1		
MARKETING/MARK MGMT (RESR			25000 1	27800 3	20813 8	25514 7	23368 19		30000 1
ADVERTISING								18000 1	18000 1
COMMUNICATIONS			16000 1		20000 1		23058 5		
JOURNALISM							27000 1		
PHYSICAL EDUCATION				27600 1			26000 1		
MERCHANDISING MANAGEMENT			19000 1		19333 3				
FOREIGN LANGUAGES					26000 1				
LETTERS (incl English, Li			14250 2	25000 1	21200 3	22700 2	21000 2		
VISUAL & PERFORMING ARTS		21500 1					20000 1	17200 2	
HUMANITIES - OTHER					26004 1				18000 2
HISTORY					26000 2		18000 1		
POLITICAL SCIENCE/GOVT					18500 1		23567 3		
PSYCHOLOGY					23000 1	25000 1	21440 2		
SOCIOLOGY	29000 1	20600 2					23333 3		
SOCIAL SCIENCES-OTHER					23500 2		27500 2		
CHEMICAL				33000 1			32233 3		
ELECTRICAL/ELECTRONIC						32400 1	29217 10		
INDUSTRIAL							30500 1		

AVERAGE SALARY OFFERS JULY 1989 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
MECHANICAL							29815 7		
ENGINEERING TECHNOLOGY							25500 2		
AGRIBUSINESS							22667 3		
BIOLOGICAL							25000 1		
CHEMISTRY						27000 1	25985 3		
MATHEMATICS						30887 3	27125 1		

AVERAGE SALARY OFFERS JULY 1989 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
ACCOUNTING		25500 1							
BUSINESS ADMIN (INCL MGMT									18500 1
ECONOM & FINANCE (BANKING				29420 5	22000 1	27500 1			
MARKETING/MARK MGMT (RESR						17300 1			
COMMUNICATIONS		15500 2	15041 3	20250 2	18000 1				
JOURNALISM		19000 1		24378 10					
LETTERS (incl English, Li		37000 1		19951 7					
CRIMINAL JUSTICE								19213 4	
HISTORY				24500 1					
POLITICAL SCIENCE/GOVT			35000 1		17000 1				
PSYCHOLOGY			18200 1						
SOCIAL SCIENCES-OTHER			30000 1	20000 1					
ELECTRICAL/ELECTRONIC		36000 1							
MECHANICAL		30600 1		20000 1			25000 1		
CHEMISTRY								18700 1	

AVERAGE SALARY OFFERS JULY 1989 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
BUSINESS ADMIN (INCL MGMT			25000 1	28500 1					
ECONOM & FINANCE (BANKING		21000 1	30000 1						
COMMUNICATIONS			20800 1						
PHYSICAL EDUCATION			24700 1						
CRIMINAL JUSTICE			17000 1						
POLITICAL SCIENCE/GOVT	19493 1				11500 1				
PSYCHOLOGY		17000 1	18750 2	17250 2					
SOCIOLOGY				21000 1		18500 1			
SOCIAL SCIENCES-OTHER			16500 1			15414 2			
AEROSPACE & AERONAUTICAL								27867 2	
CHEMICAL							32880 1	33125 4	31080 2
CIVIL								27361 54 33600/24000	29245 6
COMPUTER								35000 2	
ELECTRICAL/ELECTRONIC								29958 23 35000/29000	
INDUSTRIAL				26000 1				29640 2	27022 1
MECHANICAL							32400 1	28806 32 32160/25440	
ENGINEERING TECHNOLOGY								24905 8	32000 1
ARCHITECTURAL & ENVIRONME								27500 1	
CHEMISTRY									20000 1

AVERAGE SALARY OFFERS JULY 1989 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
ACCOUNTING		30000 1							
BUSINESS ADMIN (INCL MGMT						29100 1			
ECONOM & FINANCE (BANKING		27000 2							
MANAGEMENT INFO SYSTEMS	26700 1								
AEROSPACE & AERONAUTICAL	30800 3					30628 8	29460 3		29900 1
AGRICULTURAL	27560 1								
CHEMICAL	32483 14	32600 2		33000 1		33156 31 36000/32460	32940 5	32928 99 35300/31800	33000 1
CIVIL	28744 5		30500 1				30680 1	29512 5	28000 1
COMPUTER		28833 3		32332 3	32351 8	32535 3	32100 1	32349 2	
ELECTRICAL/ELECTRONIC	30947 43 33600/30000	29905 28 36000/25440	30778 28 35232/29400	30994 11	31158 30 34800/29280	30530 32 36800/25343	29888 8	31650 27 35400/30420	29832 14
INDUSTRIAL	29975 42 35000/27000	29612 5	30800 2			25172 2		31500 2	31600 1
MECHANICAL	30336 80 36000/28080	30820 5	29537 26 33600/29000		31500 1	31203 21 37440/30000	27657 8	31291 35 36000/29000	31871 7
METALLURGICAL	31991 9		33600 1			32750 2	29400 1	32099 8	
NUCLEAR	29350 2		35244 1			30000 1			
PETROLEUM	38100 1							35400 1	32496 1
ENGINEERING TECHNOLOGY	18500 1		32698 1			35360 1			28800 1
COMPUTER SCIENCE		30550 2		26959 5		33800 1			
COMPUTER PROGRAMMING		32900 2		33236 18		32500 1		31500 1	
INFORMATION SCIENCES & SY		32000 1		33012 1					
SYSTEMS ANALYSIS			25000 1					31000 1	
PHARMACY						35004 1			
BIOLOGICAL						28100 2		31000 1	
CHEMISTRY						26255 6	22500 1		

AVERAGE SALARY OFFERS JULY 1989 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
MATHEMATICS		17000 1		34167 3		30660 1			
PHYSICS			23234 2						
OTHER PHYSICAL & EARTH SC	27040 1							32220 2	

AVERAGE SALARY OFFERS JULY 1989 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
ACCOUNTING			21000 1				30000 1		24833 3
BUSINESS ADMIN (INCL MGMT	30480 1	29500 3	29500 3				28750 16	18100 2	23102 41 29000/18000
DISTRIBUTION MANAGEMENT									24638 13
ECONOM & FINANCE (BANKING		27600 3	29750 2	25250 2			29373 20 35000/25500		24519 36 35500/18500
MANAGEMENT INFO SYSTEMS	25000 1	19592 3	28300 20 31000/26000				26125 4		30050 2
MARKETING/MARK MGMT (RESR								22800 1	21862 21 29700/18000
ADVERTISING									21600 1
COMMUNICATIONS									15000 1
TEXTILES & CLOTHING							41600 1		
MERCHANDISING MANAGEMENT									19557 7
FOREIGN LANGUAGES							16000 1		20500 1
LETTERS (incl English, Li							19500 1		21926 8
VISUAL & PERFORMING ARTS						18000 1			
HUMANITIES - OTHER									25000 1
CRIMINAL JUSTICE					12000 1				
HISTORY							22000 4		22000 2
POLITICAL SCIENCE/GOVT									23045 4
PSYCHOLOGY			24000 1				26000 2	24996 1	10920 1
SOCIOLOGY							14000 1		15667 3
SOCIAL SCIENCES-OTHER							29750 2	17000 1	27667 3
CHEMICAL			36000 1				30000 1		32497 6
CIVIL						24000 1	29250 2		
COMPUTER	30285 12	31000 1	27125 6				28500 4		30600 1

AVERAGE SALARY OFFERS JULY 1989 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
ELECTRICAL/ELECTRONIC	31662 2	30488 5	28167 3				29500 7		30426 10
INDUSTRIAL	31000 1	28000 2					30688 24 35000/29000	29500 1	28775 4
MECHANICAL			30750 2				31800 9	32700 1	31388 12
METALLURGICAL									27900 1
MINING (INCL GEOLOGICAL)							19872 1		
ENGINEERING TECHNOLOGY									30000 1
AGRIBUSINESS									21000 1
NATURAL RESOURCES					20000 1				
COMPUTER SCIENCE	28340 44 34800/24500	27745 9	28330 23 33800/25008				31460 5		
COMPUTER PROGRAMMING	30599 24 35000/27000	35640 1	32098 5				29250 2		
INFORMATION SCIENCES & SY	29561 17	28438 8	29698 18				30633 12		
ARCHITECTURAL & ENVIRONME						22100 2			
BIOLOGICAL									25000 1
CHEMISTRY							32000 1		24000 1
GEOLOGY & GEOLOGICAL SCI					26000 1				28000 1
MATHEMATICS	29900 7	33300 2	26980 6	28838 10			27217 6		
PHYSICS			31536 1						

AVERAGE SALARY OFFERS JULY 1989 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	MATH/STATISTIC		NURSES / PERSO		OTHER HEALTH R		PARALEGAL		PERFORMING ART		RESEARCHERS NO		RESEARCHERS -		TEACHING	
BUSINESS ADMIN (INCL MGMT	26400	2			44800	1										
ECONOM & FINANCE (BANKING	27250	2					19747	2			23000	1				
MANAGEMENT INFO SYSTEMS	30500	3														
MARKETING/MARK MGMT (RESR	18726	1														
ELEMENTARY EDUCATION															20500	2
SPECIAL EDUCATION															24500	1
FOREIGN LANGUAGES							20000	1								
LETTERS (incl English, Li							17840	3							16933	3
CRIMINAL JUSTICE											20000	1				
HISTORY							19750	2			19493	1				
POLITICAL SCIENCE/GOVT							19500	1			25000	1				
PSYCHOLOGY											17500	1				
SOCIOLOGY							20000	1								
CHEMICAL	33500	1														
INDUSTRIAL					25000	1										
ANIMAL SCIENCES							15000	1								
COMPUTER SCIENCE															19000	1
ALLIED HEALTH					27667	3										
NURSING			25673	4	34000	1										
PHARMACY					39241	4										
BIOLOGICAL					19534	2							17650	4	12000	1
MATHEMATICS	27154	7													19800	1

AVERAGE SALARY OFFERS JULY 1989 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27128 441 36000/24000	24455 50 35000/21216	21800 17	24791 22 35000/22000	27111 18	28500 4	33000 1	25001 3	26191 34 30720/24000
BACHELOR - TECHNICAL	28333 3		19400 1		30800 3				28933 3

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
BACHELOR - NON TECHNICAL	24056 9	24765 17	17700 5	25199 26 37000/21000	22375 40 29004/18000	25628 20 36000/20000	23793 77 33000/19000	17467 3	21000 4
BACHELOR - TECHNICAL				33000 1		30412 5	28295 31 32700/24995		

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
BACHELOR - NON TECHNICAL		22500 5	21387 6	23674 26 35100/17000	19000 3	22400 2		19213 4	18500 1
BACHELOR - TECHNICAL		33300 2		20000 1			25000 1	18700 1	

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
BACHELOR - NON TECHNICAL	19493 1	19000 2	21438 8	21000 4	11500 1	16443 3			
BACHELOR - TECHNICAL				26000 1			32640 2	28379 128 37000/24960	28786 11

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL	26700 1	28000 3				29100 1			
BACHELOR - TECHNICAL	30521 202 38100/27560	29941 49 36000/25000	30077 63 35244/28800	31892 42 41040/28800	31412 39 34800/29712	31235 113 37440/27000	29576 28 33120/22500	32255 184 36000/30000	30539 27 34500/28704

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
BACHELOR - NON TECHNICAL	27740 2	25564 9	28111 27 36000/24000	25250 2	12000 1	18000 1	27784 53 41600/25000	20199 5	23077 148 35500/17000
BACHELOR - TECHNICAL	29448 107 35000/25000	29246 28 39000/26208	28997 65 37000/25000	28838 10	23000 2	22733 3	30139 74 40000/26500	31100 2	30192 39 34000/27600

CURRICULUM	MATH/STATISTIC	NURSES / PERSO	OTHER HEALTH R	PARALEGAL	PERFORMING ART	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL	27191 8		44800 1	19201 10		20999 5		19383 6
BACHELOR - TECHNICAL	27947 8	25673 4	30730 11	15000 1			17650 4	16933 3

AVERAGE SALARY OFFERS JULY 1989 MAPA REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 6/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH			50000 1						
MBA--TECH	50000 1		35000 1						

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									39500 3
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH		38667 3							
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
MBA--NON-TECH						
MBA--TECH						